



Private Money *Blueprint*

Proudly Created and Backed by the Private Money Blueprint Team

Investor Buyer Questionnaire

Personal Contact Information

Name: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Cell Phone (____) ____ - _____ Work Phone (____) ____ - _____

Home Phone (____) ____ - _____ Fax (____) ____ - _____

Company Name: _____ Website: _____

Investment Information

What types of properties are you interested in purchasing? _____

What areas are you interested in? _____

What price range? _____

Experience level? _____

How do you plan on financing deals we sell to you? _____

How quickly can you close? _____

What constitutes a good deal for you? (% of value, minimum profit, min. cash flow) _____

What level of repairs are you comfortable with? _____

Notes: _____



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Seller Lead Questionnaire

Seller / Property Information

Name: _____ Email: _____

Address: _____

City: _____ State: _____ Zip: _____

Bedrooms: _____ Baths: _____ Square Footage: _____ Type: _____

Cell Phone (_____) _____ - _____ Work Phone (_____) _____ - _____

Home Phone (_____) _____ - _____ Best Time to Call: _____

Determining Motivation

“What’s your situation?” _____

“Are you just trying to get out from under the debt and sell for what’s owed?” _____

“What would happen if you are unable to sell?” _____

Determining Equity

“Is there a mortgage on the property?” _____

“Approximately how much is owed?” 1st \$ _____ 2nd \$ _____

“Is the payment on the house current?” _____ “If not, how far behind?” _____

“What would have to be done to the property to be in excellent condition?” _____

After Repaired Value: \$ _____ Set Appt: Yes No

Costs of Repairs, Holding Costs, etc: \$ _____ Date: _____

Total Owed on Property: \$ _____ Time: _____

Equity Spread: \$ _____